

MANAGING PARTNER | REAL ESTATE & COMMERCIAL

ANDREW JOHNSON

AJ&CO

CREATIVE. PROACTIVE. DYNAMIC

YEARS IN PRACTICE
BACHELOR OF LAWS
MASTER OF LAWS
AREAS OF EXPERTISE

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BOND UNIVERSITY
BOND UNIVERSITY
PROPERTY DEVELOPMENT, REAL ESTATE & COMMERCIAL
FINANCE; FUNDS MANAGEMENT, SECURITIES & JOINT
VENTURES; COMMERCIAL, INDUSTRIAL & RESIDENTIAL SALES;
ACQUISITIONS & LEASING

INTRODUCTION

Andrew's approach to any legal problem is unmatched by others in the industry. His wide range and depth of experience with high profile transactions and clients makes him a valuable resource in any commercial or legal situation.

EXPERIENCE

Recent transactions include:

Advising on \$1.5 billion industrial real estate transaction and capital raising, in Brisbane, through syndicated joint venture with an ASX listed property trust;

Advising ASX-listed Top-50 clients on transactions including:

- Complex property disposals and acquisitions of standalone and syndicated assets including:
- Major Acquisitions and Disposals including contract and option drafting, negotiation, confidentiality and exclusivity land sale disclosures.
- Major leisure and commercial projects such as hotels, resorts and entertainment facility developments.
- Residential and Retail developments including planning, engagement and co-coordinator of consultants, agency appointments, contract preparation and settlements.
- Joint ventures including incorporated and unincorporated, development and finance management and structures.
- Listed and unlisted funds management and property trust, syndication and securitization.
- Leasing and re-structuring in the commercial, retail and industrial sectors on behalf of landlord and tenant and for property trusts and financiers; &
- Structuring of master planned community title schedule mixed use projects (residential, commercial and industrial) in NSW and QLD).

Andrew also provides advice to the Property Council of Australia and frequently presents to industry groups and associations.



Brisbane | Sydney | Melbourne