

# JODIE LONARD

AJ&CO

CREATIVE. PROACTIVE. DYNAMIC

## INTRODUCTION

Jodie has excellent negotiation, project management & drafting skills. She enjoys delivering pro-active solutions for her clients, together with a focus on both the Commercial and Legal aspects of each opportunity.

## QUALIFICATIONS

Practicing law since 2009  
Bachelor of Laws  
Bachelor of Business

## EXPERTISE

- Property development - titling, access and contracts
- Leasing - commercial, retail and residential
- Sales & acquisitions - commercial, rural and residential
- Hospitality - liquor, gaming and related permits
- Body corporate law and management rights
- Business sales and acquisitions

## EXPERIENCE

Her key areas of focus are acting for:

### Developers:

- structure & document new projects;
- titling;
- access arrangements & covenants;
- template contracts & disclosures; and
- conveyances for developments.

### Commercial & private clients:

- leasing, including hospitality;
- conveyancing, including off-the-plan advice, due diligence;
- business sales & purchases;
- management rights & commercial hotels;
- rural transactions including leasehold tenure;
- body corporate law; and
- liquor & gaming licences, applications to OLGR.

### Bodies corporate:

- amalgamations or disposals of common property or body corporate assets;
- consent to transfer of management & letting rights businesses;
- consent to common property improvements;
- by-law reviews; and
- advice to committees.

Receivers & liquidator in relation to due diligence & disposals.

Government & government owned corporations in all property & corporate matters, including specialised asset divestments.

'The team at AJ & Co Lawyers adopts a growth mindset that embraces learning, taking on challenges and asks how things can be done better both internally and for our clients.'

